



# Partner With RGIS for Retail Services

Our local teams will keep your project profitable

## Need:

A **national retail pharmacy chain** with more than **5,000 stores** acquired a competitor with **623 locations**. The retailer needed resources to **convert the pharmacies** over to their brand. To remain **profitable**, the deadline for the store conversions was **six months**.

- **Retail locations** were located across **12 states**
- **Non-Compliant** products required the **liquidation of 30%** of the acquired merchandise
- A team was required to **build, move, and tag fixtures and signage**

## Solution:

RGIS auditors had worked with the client before, performing pharmacy and **wall-to-wall inventories**. The client was excited to expand the **partnership**.

**Training** began immediately for crew managers and product specialists. The training focused on the customer's **floor plan** and **tagging standards**.

Teams were **mobilized** in a timely fashion, and the **conversions began**.

## Results:

**Resource allocation adjustments** were made thanks to **daily reporting**. This attention to detail allowed the project to be completed **on time and within budget**.

- RGIS deployed **33 certified teams** made up of 50 merchandising managers and 110 merchandising specialists
- RGIS provided a total of **2,100 experienced merchandisers** for the project
- RGIS lead **306 store conversions** and supported **182 more conversions** during the project

