

Never Run Out of Life Saving Items

RGIS, putting your inventory program to work for you.

Need:

One of the **top producers** of orthopedic rehabilitation, pain management, and physical therapy products was encountered stock inconsistencies. Issues with **shrinkage and stock overages** brought this client to RGIS. They wanted to know where their product was **physically located** during the sales cycle.

- The client had a high volume of **product deployed in the field** and constantly in motion
- Inventory **tracking issues reduced product availability** for customers and **increased operational costs**

Solution:

RGIS introduced a **systematic inventory tracking** program meeting the **medical device manufacturer's** data needs.

The **RGIS scheduling team** coordinated events directly with field representatives. Events were completed by **local auditors** at the representatives locations.

Major **variances were reconciled on-site**, before the RGIS auditor's departure to **speed the process**.

Results:

RGIS teams were able to **reduce the amount of reconciliation time** needed by the client's home office. **Distributorship and Representative accounts** are now managed by local RGIS Healthcare Supervisors and help **identify losses** and variances.

- Large **product overages** are now quickly identified
- High and low volume **areas can be calculated** easily
- **Account closeouts** are handled by Healthcare Supervisors complete **count and pack events on-site**



17,372

MEDICAL DEVICE
INVENTORIES