



District Offices in all 50 States & Puerto Rico

Experienced, local auditors ready to jump into action

Need:

Using paper and pen, this pharmaceutical company's district managers performed random inventory inspections. Sales people were spread out, requiring frequent travel by the DM's to complete audits.

- A more efficient and cost-effective process designed
- Auditors that understood PDMA and client guidelines
- Allow district managers to focus on core duties & sales

Solution:

RGIS mobilized healthcare specialists in all 50 states and Puerto Rico. This saved the customer money that was previously spent on travel.

RGIS teams implemented a new program, including digital data transfer with real-time results. The client was able to capture electronic signatures via the RGIS hand held device.

The pharmaceutical company gained an experienced inventory and inspection partner.

Results:

The client was happy with the new inventory program and RGIS' accurate service. Data collection was more reliable and available to headquarters faster.

- Healthcare Supervisors went to sales people's houses and other locations to make the inspections convenient
- The cost of auditing salespeople decreased while inspection frequency and quality increased
- Local healthcare specialized auditors were utilized

RGIS District Office Locations

